

DAVID L. GIES

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Recent accomplishments:

- Realigned grant making program from single purpose grantee to diverse programs promoting human animal interaction
- Oversaw \$10 million in grants in the last ten years
- Led efforts to establish an endowed chair for animal connection at a major university
- Promoted ethical practice for food animal production emphasizing humane treatment and food safety
- Raised or directed over \$30,000,000 in private sector, non-governmental funding
- Increased donation revenues 800% in four years for a national health promotion non-profit

Other experience:

- Utilized turn-around management skills in my first executive director role to repair rural social service, non-profit organization whose prior executive embezzled funds. Today, the organization is a major employer in Trinidad, Colorado.
- Chaired \$2.5 million dollar capital campaign for youth program
- Realized 30% portfolio value improvement within three years of significant market downturn in 2002. Experiencing a similar turnaround in 2008
- Led investment consultant search, hiring and investment strategy for the foundation
- Collaborating with IBM, established a computer software training program for people with severe disables that continues after two decades
- Established veterinary medical technology certificate and degree program in 1999, annually enrolling thirty students
- Executive Director of private foundations:
 - Funding primarily the performing arts
 - Assistant executive director to a private foundation with general operating focus on children, poverty and family strengthening initiatives
- Self-employed, private contractor to grant makers and fund raising consultant to public charities
- Established a non-profit organization focused on wildlife preservation and economic development of native peoples in Kenya Africa, traveling to Africa eight times to support villagers in Kasigau Kenya and Human Security Conflict Resolution workshops for UN Peace Committees in the Districts of Marsabit, Garissa and Lkipia.
- Established and conduct travel/service learning course work for graduate students at a major university, leading students to Kasigau and Tsavo National Park, Kenya
- Dismantled Defined Benefit Plan, replacing it with a Defined Contribution Plan for a staff of 40
- Volunteer chairman of the board for a 133 year old , 140 employee, national nonprofit serving children and animals with one-time annual operating budget of \$26 million dollars and endowment of \$34 million dollars
- Created Colorado's statewide program addressing unwanted horses in Colorado

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EXECUTIVE DIRECTOR: August 1998, to Present, ***Animal Assistance Foundation***, 1805 S. Bellaire Street, Suite 400, Denver, CO 80222, telephone 303-744-8396, www.aaf-fd.org.

DIRECTOR OF DEVELOPMENT: February 1995, to June 1998, ***National Stroke Association***, 96 Inverness Drive East, Suite I, Englewood, CO 80112. Responsible for nationwide fundraising effort utilizing direct mail, major gifts, planned giving and membership development.

PRESIDENT: December 1992 and ongoing, ***Gies Associates, Inc.***, independent contractor to public education and other nonprofit organizations such as Cherry Creek School District, to establish their fundraising foundation; for the JFM Foundation, contract program officer developing the Denver Public School's arts magnet school – the Denver School of the Arts. Contract work to the Denver Foundation.

EXECUTIVE DIRECTOR: May 1991 to November 1992, *Bonfils-Stanton Foundation*, 500 Daniels and Fisher Tower, 1601 Arapahoe Street, Denver, Colorado 80202. Responsible for the day-to-day administration of grant making activities and monitoring of endowment performance. Managed portfolio consultants, designed and implemented a computer database and grants management system.

ASSISTANT EXECUTIVE DIRECTOR: November 1986 to May 1991, *Anschutz Family Foundation*, 2400 Anaconda Tower, 555 17th Street, Denver, Colorado 80202. The position functioned as the primary program officer, grants manager, and community liaison. Facilitated and participated in the first Colorado Rural Philanthropy Day.

CHIEF OPERATING OFFICER: September 1984 to March 1986, *Institute for Nonprofit Organization Management*, 388 Denver Club Building, 518 17th Street, Denver, Colorado 80202. Management consulting and technical assistance to nonprofit organizations throughout the United States, programs serving at-risk youth and children as identified by the Office of Juvenile Justice Delinquency Prevention.

Publications:

"*Managing Expectations: What Effective Board Members Ought to Expect from Nonprofit Organizations*," with Mr. Terry W. McAdam, Vice President, Conrad N. Hilton Foundation, in "Journal of Voluntary Action Research," University of Missouri-Kansas City, December 1985.

"*Journal of Rehabilitation Administration*," critique: "Legal Problems Associated with Software Purchased by Rehabilitation Practitioners," Chicago, Illinois, August 13, 1986.

Ott, S., Shafritz, J., & Gies, D. L. (1990). *The nonprofit organization: Essential readings*. Brooks Cole Press.

"*Fund Raising for New Nonprofit Agencies*," with R.J. Ross, Samaritan Institute, funded by the Lilly Endowment, Samaritan Institute, 1993, Denver, Colorado.

"Building Strategic Collaborations to Reduce Euthanasia – Working Together Works," for the Animal Care Expo; Humane Society of the United States, April 4, 2003, Reno, Nevada.

Morris, K. M., Wolf, J. L., & Gies, D. L. (in press) Trends in animal shelter intake and outcome statistics in Colorado from 2000 to 2007. Journal American Veterinary Medical Association.

Morris, K. M. & Gies, D. L. Trends in animal shelter intake and outcome statistics in Metro Denver from 1989 to 2007. In process.

Voluntary Action:

Founder, The Center for Nonprofit Excellence, Denver, Colorado, 1986. Wrote Articles of Incorporation, completed State and IRS applications, and composed first grants to the private sector. Program defunct.

Sky Ranch Camp Inc., Secretary, 1998 – 2000; Major Gifts Chairman 2002. mobilized effort to raise \$1,000,000, phase one of a three phase \$2.5 million campaign.

President, Upper Cub Creek Homeowners Association, 1987, 1995, 1996, 1997 Jefferson County, *Treasurer*, 1998, 1999, 2000—2004.

Broad Member and Legislative Network Committee Chairman, 2001 -- 2003, Conference on Southwest Foundations; 2004, *Education Committee Member*. 2010 Program Committee.

Global Missions Task Force, 2001 – 2003, Englewood, Colorado.

Colorado Veterinary Medical Foundation; Treasurer, Founding Board Member, 2002—2010.

Animal Grantmakers, President, 2004.

Society of Animal Welfare Administrators, Member.

Colorado Federation of Animal Welfare Agencies, Treasurer 2003.

Colorado Association of Funders, Chair, Policy Committee and Board Member, 2003/2005.

American Humane Association, Chairman of the Board, 2008 to 2011.

Board of Visitors, University of Denver, Graduate School of Social Work, 2010--2012.

Adjunct Faculty:

Metropolitan State College, Denver, Colorado 1991 - 1995; Financial Accountability for Nonprofit Organizations. Undergraduate degree program.

Regis University, Denver, Colorado 1993 to 2008; teaching two graduate classes in the Masters in Nonprofit Management curriculum; The History, Theory, and Scope of the Nonprofit Sector, and secondly, Governance and Organizational Change.

University of Denver Graduate School of Social Work, Denver, Colorado, 2009 to present, co-teaching Kenya, Social Work in Community Context and a second class, Leadership Theory for Social Workers

Education:

B.S., Bachelor of Science, Colorado State University, Fort Collins, Colorado

M.S., Master of Science, DePaul University, Management Rehabilitation Services, Chicago Illinois

M.P.A., Master of Public Administration, University of Colorado at Denver

Honors:

Distinguished Service Award, Colorado Veterinary Medical Association, 2010

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