

JULIE L. KOROTKIN, LCSW, MBA

julie@juliekorotkinlcswmba.com

PROFESSIONAL HIGHLIGHTS

- Expertise in the research, development, and facilitation of programs, workshops, and presentations
 - Supervised & trained group facilitators, counselors, and college students
 - Ability to multi-task, well-organized, intuitive, diplomatic leader, and team-player
 - Specialized experience and training in the marketing of services for private practitioners, real estate, and small business owners
 - Extensive experience preparing regular reports for business & real estate clients
 - Managed multiple sole proprietorships including operations, budgets, & marketing
-

PROFESSIONAL EXPERIENCE

University of Denver ~ Graduate School of Social Work August 2011-Present
Adjunct Professor

- Customize curricula for first and second year graduate level coursework
- Generate an open and interactive learning environment for students studying Leadership and Group Facilitation

Business Consultancy for Service Providers, Denver, CO December 2010-Present
Consultant

- Engage private practitioners and small business owners in strategic marketing and business planning, development, execution, and evaluation
- Provide mentoring, accountability, career planning coaching to business professionals & leaders
- Teach a variety of workshops and trainings in social media marketing, marketing strategy, business processes, and presentation skills

Brinkman Mountain Real Estate, LLC, Denver, CO July 2008-Present
Broker Associate

- Negotiate residential real estate transactions for home owners and investors
- Develop strategic marketing and business plans for real estate sales, property valuation, and investment analysis
- Maintain a sales funnel and large customer database

Private Practice, Denver, CO August 2004-December 2007
Private Psychotherapy Practitioner

- Provided specialized psychotherapeutic services for addiction, mental illnesses, trauma, and eating disorders
- Cultivated and preserved long-term client relationships

University of Denver - Daniels College of Business, Denver, CO January-June 2007
Graduate Assistantship ~ Communications Coach

- Coached individuals and groups on business communication skills including writing, presenting, critical and evaluative thinking, researching, and team cohesiveness
- Facilitated workshops for undergraduate students on presentation skills and team dynamics

Community Reach Center-Westminster Office, Westminster, CO July 2004-July 2005
Outpatient Therapist

- Acted as the co-occurring mental illness and substance addiction team specialist
- Developed & maintained collaborative relationships with professionals to provide coordinated client care across various agencies

The Haven at Peer I Therapeutic Community, Denver, CO November 2001-May 2004
Dual Diagnosis Clinician

- Researched, developed, implemented, and facilitated a specialized, cutting-edge treatment program for mentally ill clients, accounting for approximately 50% of the total population
- Revised pre-admission assessment form, resulting in a significant decrease of inappropriate client entrance to the program
- Supervised a graduate student intern around clinical interventions and program development. Training resulted in an on-going health and wellness workshop facilitated by the student
- Counseled and supervised Clients in Training for career development in the addictions field

Hunter College Women's Center-CUNY, New York, NY August 2000-May 2001
Social Work Graduate Intern

- Provided resources, referrals, crisis intervention, and support to walk-in students to the center
- Provided individual therapy to female college students (ages 18-42) presenting with clinical issues such as anxiety, chromosomal disorders, divorce, parenting, trauma, abandonment, and biculturalism
- Taught a Freshman Orientation Seminar focusing on adjustment to college life, time management, communication, self-awareness, career choices, and study skills

Jewish Family and Career Services, Atlanta, GA February 1999-May 2000
Consultant & Client Services Coordinator

- Managed a caseload of adults with developmental disabilities participating in an independent living program
- Assessed clients for program entrance
- Facilitated client, family, and staff meetings
- Oversaw consultants teaching life skills

EDUCATION

University of Denver, Daniels College of Business, Denver, CO
Master of Business Administration – Marketing and Business Development – GPA 3.64 August 2007

- Relevant coursework: Customer Experience Marketing, Strategic Marketing, Marketing Strategy of Service, Business Strategy, Professional Leadership Development, Mergers & Acquisitions
- Acted as the marketing specialist in an Integrative Challenge team in the research, development, writing, and presentation of a business plan for a proposed, large-scale amphitheatre

New York University, Shirley M. Ehrenkranz School of Social Work, New York, NY
Master of Social Work - GPA 3.96 May 2001

- Specialized coursework: Diagnostics, Short-Term and Crisis Intervention, Group and Family Therapy

Georgia State University, School of Social Work, Atlanta, GA
Bachelor of Social Work - Magna Cum Laude, GPA 3.7, Major GPA 4.0 June 1998

LICENSURE, PROFESSIONAL AFFILIATIONS & VOLUNTEERISM

State of Colorado

- Licensed Real Estate Associate Broker, #10025463 July 2008-Present
- Licensed Clinical Social Worker, #210 June 2004-Present

Colorado Society for Clinical Social Work

- Board of Directors, Member, Outreach Committee Co-chair May 2011-Present

The WINGS Foundation, Inc

- Board of Directors, Member & Co-chair August 2004-July 2006 & April 2009-Present

National Sports Center for the Disabled

- Volunteer Ski Instructor December 2008-Present