

Real Estate & Construction Management



An Overview...

The field of Real Estate and Construction Management encompasses a large variety of career opportunities. Those interested in the real estate side of study may find careers as mortgage and equity analysts, appraisers, brokers, property managers, asset managers, tax advisers, consultants or property developers. Students who focus as construction lenders or suppliers, consultants, property developers, counselors or consultants. There are also numerous entrepreneurial opportunities in these fields. Whichever field of interest students may pursue, it is important to note that real estate and construction management is one of the largest industries in the United States. This field is also very important to the development of our society. Students will find that the decisions they make impact the way we live for centuries. This field of work is challenging, rewarding, ever-changing and holds endless potential.

Skills:

Ability to research information and compile reports

Ability to keep an eye for detail and maintain good coordination

Ability to sell, negotiate and persuade

Ability to maintain good organization

Ability to arrange and negotiate important proposals and make advantageous decisions as a result

Able to utilize good business and management skills

Able to communicate well with others, work in teams, create and present ideas and show leadership when necessary

Ability to understand the components of financial planning

Able to implement analytical skills and mathematical skills

Some Professional Careers:

Appraiser
Asset Management
Assistant Superintendent
Broker
Commercial Development
Commercial Leasing & Sales
Community Sales Manager
Construction Estimator
Consulting
Counseling
Customer Service Manager

Financial Analysis
Financing
General Superintendent
Historical Restoration
Job Safety Office
Land Development
Market Analysis
Mortgage Banking
Portfolio Management
Property Management
Project Management

Purchasing Agent
Real Estate Appraiser
Real Estate Investment Counselor
Real Estate Lending & Investing
Rehabilitation/Renovation
Residential Developer
Resort Developer
Sales Representative
Shopping Center Developer
Site Selector
Syndication

Feasibility

Hiring Organizations:

Banks
Commercial appraisal firms
Commercial real estate brokers
Contractors
Developers
Economic development corporations
Lending firms

Mortgage brokers/Bankers
Real estate companies
Real estate companies
Real estate investment trusts
Residential property management groups
Travel & tourism companies
Urban & regional planning departments

Professional Organizations:

American Bankers Association
1120 Connecticut Ave. NW
Washington, DC 20036 USA
(202) 663-5000
800-BANKERS
www.aba.com
email: custserv@aba.com

American Society of Home Inspectors
932 Lee St., Ste. 101
Des Plaines, IL 60016-6546 USA
(847) 759-2820
800-743-2744
www.ashi.org
email: robp@ashi.org

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Box 341323
Clemson, SC 29634 USA
(864) 656-1373
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